

PRODUCT COMPARISON



SOURCE DATA				
CORE PROCESSOR	Branch	—	Included with: JOHO EasyStartCustomer™ JOHO EasyStartLoan™ JOHO EasyStartDeposit™	Included
	Customer	—		
	Department	—		
	Employee	—	Included with: JOHO EasyStart Loan™, JOHO EasyStart Deposit™	
	Product	—		
	Loans	—	Included with: JOHO EasyStart Loan™	
	Deposits	—	Included with: JOHO EasyStart Deposit™	
	Other	—	Optional	
GENERAL LEDGER (GL)	Company	Optional	Included with: JOHO EasyStartGL™	Included
	Account	Included		
	Transaction	—		
	Financial Statements	—		
	KPIs/Ratio/Metrics	Included		
OTHER DATA SOURCES	Available Upon Request	—	Optional	Optional
TECHNICAL				
PLATFORM	Azure (SaaS)	Included	Included	Included
	OnPrem	Optional	Optional	Optional
	Hybrid	Contact Us	Contact Us	Contact Us
ETL	Extract, Transform, and Load Source Data	Included	Included	Included
JOHO ONESOURCE™ DATABASE	SQL Server	Included	Included	Included
	Oracle	Optional (OnPrem)	Optional (OnPrem)	Optional (OnPrem)
	DB2	Optional (OnPrem)	Optional (OnPrem)	Optional (OnPrem)
URL PORTAL	Azure (SaaS)	https://{clientdomain}.johodata.com		
	OnPrem	https://{TBD}.com		
	Hybrid	Contact Us	Contact Us	Contact Us
REPORTS	Dashboards	Included	Included	Included
	Charts/Graphs			
	Drill-to-Detail			
	List			
	Create Your Own			
FUNCTIONALITY	Standard	Included	Included	Included
	Custom	Optional	Optional	Optional
IMPLEMENTATION				
PROCESS	Azure (SaaS)	Provide access to GL data and map accounts	Provide access to data	Provide access to data
	OnPrem	Provide server, access to GL data and map accounts	Provide server and access to data	Provide server and access to data
	Hybrid	Contact Us	Contact Us	Contact Us
TIMELINE <small>DEPENDENT ON DATA AVAILABILITY AND INPUT FROM YOUR TEAM</small>	Azure (SaaS)	3-5 Days	1-2 Weeks	2-4 Weeks
	OnPrem	1-2 Weeks	2-4 Weeks	4-6 Weeks
	Hybrid	Contact Us	Contact Us	Contact Us
TRAINING & SUPPORT				
TRAINING	Onsite	Available Upon Request	Available Upon Request	Available Upon Request
	Webinars	Included	Included	Included
SUPPORT	Phone	Included	Included	Included
	Email	Included	Included	Included
MARKETING				
CREATIVE STORM SERVICES	Annual Report Review (4 hrs)	Included	Included	Included
	Branding Overview (4 hrs)	Optional	Included	Included
	Access to Existing Ads – “Print, Broadcast, Web – Loans, Checking, Kasasa, Personal Service	Discounted	Included	Included
	Marketing Analysis & Plan	Optional	Optional	Optional
	Custom Creative Marketing Concepts (Up to 6 hrs)	Optional	Optional	Included
COST & BILLING				
COST	Starting From	\$500/month	\$2,500/month	Contact Us
	Monthly	ACH Required	ACH Required	ACH Required
BILLING	Quarterly	ACH or Check	ACH or Check	ACH or Check
	Annually	ACH or Check	ACH or Check	ACH or Check

JOHO GUARANTEE



“We are so confident in the work we do and the quality of the services we offer that we guarantee your satisfaction. If at any point our solutions do not meet or exceed your expectations, you can opt out with no further obligations.”

— Jim Rohde, JOHO Founder & CEO